

# **People's Postcode Trust**

**Directors' report and financial statements  
for the year ended 31 December 2017**

**Company number: SC356549  
Scottish charity number: SC040387**

# People's Postcode Trust

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# People's Postcode Trust

## Reference and administrative details

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<b>Directors</b>	Michael Pratt (Chair) Aidan Connolly (Appointed 15 November 2017) Claire MacDonald (Appointed 15 November 2017, Resigned 27 April 2018) Judith Hills Robert Flett Lawson Muncaster (Resigned 30 May 2017)
<b>Registered office</b>	28 Charlotte Square Edinburgh EH2 4ET
<b>Independent Auditors</b>	PricewaterhouseCoopers LLP 141 Bothwell Street Glasgow G2 7EQ
<b>Bankers</b>	Lloyds Plc 39 Threadneedle Street London EC2R 8AU
<b>Solicitors</b>	MacRoberts LLP Excel House 30 Semple Street Edinburgh EH3 8BL
<b>Gambling licence numbers</b>	Non remote: 000-018971-N-302359 Remote: 000-018971-R-302358
<b>Charity number</b>	SC040387
<b>Company number</b>	SC356549
<b>Executive Manager</b>	Laura Chow

# People's Postcode Trust

## Directors' Report

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The Directors (who are also trustees of the charitable company for the purposes of charity law) have pleasure in presenting their report and the financial statements of the charitable company for the year to 31 December 2017. The information on page 1 forms part of this report.

### **Structure, governance and management**

#### Governance

People's Postcode Trust is a company limited by guarantee, constituted by the Memorandum and Articles of Association and is governed by its elected Directors. New Directors are elected at half-yearly meetings and a Director shall hold office for a maximum period of four years from the date of appointment and shall then retire. Such person shall not again be appointed as a Director unless the Directors resolve that there are exceptional circumstances in that such an individual possesses specific or unique skills and expertise, experience or ability of significant value to the Company. In such circumstances, a retiring Director may, if willing to act, be re-appointed by the Directors for a second and final term of a maximum of four years and shall at the end of that second term retire altogether so that no Director shall hold office as Director for more than eight years in total.

No person shall be appointed or re-appointed as Director at any general meeting unless:

- he/she is recommended by the Directors; or
- not less than fourteen or more than thirty-five clear days before the date appointed for the meeting, notice executed by a member qualified to vote at the meeting has been given to the Company of the intention to propose that person for appointment or re-appointment together with notice executed by that person of his willingness to be appointed or reappointed.
- not less than seven nor more than twenty-eight clear days before the date appointed for holding a general meeting notice shall be given to all who are entitled to receive notice of the meeting of any person who is recommended by the Directors for appointment or re-appointment as a Director at the meeting or in respect of whom notice has been duly given to the Company of the intention to propose him at the meeting for appointment or re-appointment as a Director. The notice shall give the particulars of that person which would, if he were so appointed or re-appointed, be required to be included in the Company's register of Directors.
- The Company may by Ordinary Resolution appoint a person who is willing to act to be a Director either to fill a vacancy or as an additional Director.
- The Directors may appoint a person who is willing to be a Director, either to fill a vacancy or as an additional Director, provided the appointment does not cause the number of Directors to exceed any number fixed by or in accordance with the Articles as the maximum number of Directors.

Unless otherwise determined by ordinary resolution, the number of Directors shall not be subject to any maximum, but shall not be less than three. The Board of Directors shall at all times comprise a majority of non-remunerated Directors.

#### Directors' induction & training

Directors receive an induction handbook covering all relevant policies, procedures and any other relevant information. They also have the opportunity for yearly training and continued professional development.

# People's Postcode Trust

## Directors' Report *(continued)*

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### *Structure, governance and management (continued)*

#### Directors' Responsibilities

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the charitable company and of the surplus or deficit of the charitable company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue to operate.

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Risk management

The Directors have a risk management strategy which comprises:

- evaluation and review of risks to the Trust and its External Lottery Manager (ELM) at each Audit & Risk Committee meeting, and full Board meeting against the Risk Register;
- the Risk Register will be managed on a day-to-day basis by the Trust executive management team and they will establish systems and procedures to mitigate these risks;
- in the event of a risk rising above 'high' the Directors must implement procedures to manage any potential impact.

This strategy has identified the following key risks:

- Risk of the Government changing the law in relation to Society Lotteries. A review of the law relating to Society Lotteries is on-going, and both Directors and the Trust executive management team keep up-to-date with any information in relation to this.
- Risk of losing Gambling Licence due to non-compliance with the Gambling Commission Licence Conditions and Code of Practice. Again, this is managed by adhering closely to the LCCP and being aware of anticipated changes to guidance and keeping abreast of industry best practice.
- Risk of dependence on one source of income and this income being lost. If the income were to reduce, this would be on a gradual basis. The Trust executive management team receive daily reports regarding ticket sales, so would be aware of any issues very quickly and these would be communicated to Directors.

# People's Postcode Trust

## Directors' Report *(continued)*

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### *Structure, governance and management (continued)*

#### Management

The business of People's Postcode Trust is managed by the Directors who exercise all the powers of the Company. No alteration of the Memorandum or Articles and no such direction shall invalidate any prior act of the Directors. The Directors ultimately decide the procedures for selection of projects and the amounts of grants involved. Directors meet half-yearly. These are chaired and fully minuted to discuss and decide the following:

- Management of the Trust's Society Lottery, including social responsibility and current management by the Trust's External Lottery Manager
- Applications received
- Outcomes of completed projects
- Progress of current funding
- New funding streams/programmes
- Review of finances
- Review of risk register
- Any other business

The Directors of People's Postcode Trust engage Postcode Lottery Limited (who operate under brand name People's Postcode Lottery) as their external lottery manager.

The Trust appointed MacRoberts LLP as its solicitor to use in all cases where legal services are required.

#### Staff Structure

The Board of Directors appointed an Executive Manager of People's Postcode Trust to oversee the day-to-day administration of the Trust. The Executive Manager is responsible for strategy advice and the day-to-day operations of People's Postcode Trust. The Manager appointed the Trust Manager to undertake day-to-day activities including the following:

- Screening of all funding proposals, preparing a list with three categories of projects: proposed for funding, not-decided, and rejected - based on approved funding criteria
- Assessing complete applications and providing short summaries for the Directors to make decisions
- Creation of quarterly summary reports detailing all of the above. It is the responsibility of the Manager and the Chairperson to approve the list of projects proposed for funding which request funding below £10,000
- Management of Directors' meetings including consultation of Directors where desirable or needed
- Management of marketing/communication on behalf of the Trust including websites, newsletters, publicity etc.

The Directors also appointed a Trust Finance Manager to take responsibility for the financial management for Postcode Community Trust including the following:

- Monthly financial updates including income position, breakdown of costs, and awards made
- Management of the bank account which will receive payments direct from the Postcode Lottery Limited
- Making payments to recipient projects
- Reporting of lottery proceeds to Gambling Commission

As part of services provided as outlined in the Services Agreement that exists between the Trust and Postcode Lottery Limited, staff mentioned above are employed by Postcode Lottery Limited. Salaries for key management personnel are determined by the Directors of Postcode Lottery Limited.

# People's Postcode Trust

## Directors' Report *(continued)*

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### *Objectives and activities*

People's Postcode Trust is solely funded by the proceeds of its society lottery and awards grants to good causes and charities.

People's Postcode Trust supports projects which fit one or more of the following purposes:

- the prevention or relief of poverty;
- the advancement of health;
- the advancement of citizenship or community development;
- the advancement of public participation in sport;
- the advancement of human rights, conflict resolution or reconciliation;
- the advancement of environmental protection and improvement; and,
- the relief of those in need by reason of age, ill health, disability, financial hardship or other disadvantage.

The Trust has one main funding stream funding projects that advance citizenship, community development, human rights, conflict resolution, the prevention or relief of poverty and the relief of those in need.

- **Community Grants Programme**

Allows charities to apply for 12-month project funding ranging from £500 up to £20,000 undertaken in Great Britain. Decisions are made on a twice-yearly basis. Registered charities can apply for up to £20,000. Community groups not formally registered as a charity can apply for up to £2,000. People's Postcode Trust had 2 funding rounds in 2017.

People's Postcode Trust operates its own society lottery which is regulated by the Gambling Commission under certificate 00-018971-N-302359 and 000-018971-R-302358. The Trust engages Postcode Lottery Ltd (PLL), trading as People's Postcode Lottery, as its External Lottery Manager. In 2017, PLL operated three draws on behalf of People's Postcode Trust.

### Grant making policies

People's Postcode Trust provides funding opportunities to small organisations, community groups and charities in Scotland, England and Wales, through grants ranging from £500 - £20,000. People's Postcode Trust aims to distribute funds according to areas where players of PPL are at their highest concentration.

### *Achievements and performance*

#### **2017 Small Grants Programme Projects**

The following are examples of projects that People's Postcode Trust has funded through the Small Grants Programme in 2017:

Afghanistan and Central Asian Association (the advancement of citizenship or community development) were awarded a grant of £11,280 to develop a women's empowerment group focusing on citizenship and integration in the Hounslow area. The women are supported and encouraged to become independent, find employment and get into education.

Warwickshire Search and Rescue (the advancement of health) received a grant of £5,000 to provide boats, equipment and a trailer for the water search team enhancing their response time. This allows vulnerable missing people in dangerous environments to be found rapidly.

Fulham Good Neighbour Service (the advancement of citizenship or community development) was provided with a grant of £15,500 to deliver one to one information technology training for older, housebound people so that they are able to communicate more effectively with family and friends, access internet banking and shop online.

# People's Postcode Trust

## Directors' Report *(continued)*

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### *Financial review*

All the funds received from the proceeds of People's Postcode Lottery relating to People's Postcode Trust have been included in the financial statements. This amounted to £7.63m (2016: £8.51m). Of this 40%: £3.05m (2016: 40%: £3.4m) is given out as prizes and 29.7%: £2.26m (2016: 32.5% £2.76m) is retained by our External Lottery Manager which is Postcode Lottery Limited. The remaining 30.3%: £2.3m (2016: 27.5% £2.33m) is managed by People's Postcode Trust. People's Postcode Trust promoted three draws throughout 2017.

£2.36m (2016: £2.22m) was given out in grants for charitable activities with £87.9k (2016: 103.1k) of costs to support these activities. Of this £7.4k (2016: £10.7k) was included in Governance costs.

### **Reserves Policy**

Reserves should be held to service an unexpected need for funds, covering unforeseen day-to-day operational costs, a shortfall in income or to fulfil its obligations.

The Trust's sole income is generated by its society lottery operated by its External Lottery Manager, People's Postcode Lottery.

Reserves are set according to our budgeted income and against our obligations for continuous funding for our supported charities. It is intended to mitigate uncertainty relating to our cash flow and to ensure that there are sufficient reserves to cover any shortfalls against income.

We aim to set general reserves at a maximum of £500,000. At 31 December 2017, total reserves are £172,920, of which all relate to general reserves. This level is adequate to cover day-to-day expenditure and a proportion of this will be allocated to fund grants during the first funding round of 2018.

### *Plans for future periods*

We believe that the charity has a sound financial basis upon which to build for the future.

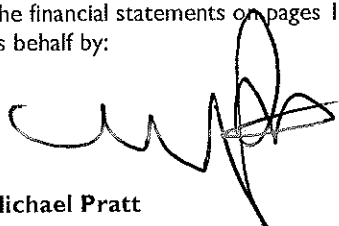
In 2018, People's Postcode Trust aims to continue to support communities through funding to prevent poverty and promote human rights and equal rights.

### **Statement of disclosure of information to auditors**

So far as each of the Directors at the date of this report is aware, there is no relevant audit information of which the charity's auditors are unaware. Each Director has taken all the steps that he/she ought to have taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

The report was prepared in accordance with the special provisions of the Companies Act relating to small companies.

The financial statements on pages 12 to 20 were approved by the Directors on 20th August 2018 and signed on its behalf by:



**Michael Pratt**

*Chair*



# People's Postcode Trust

## Independent auditors' report to the members and trustees of People's Postcode Trust

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### **Report on the audit of the financial statements**

#### **Opinion**

In our opinion, People's Postcode Trust financial statements ("the financial statements"):

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2017 and of its incoming resources and application of resources, including its income and expenditure and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

We have audited the financial statements, included within the Directors' report and financial statements (the "Report"), which comprise: the balance sheet as at 31 December 2017; the statement of financial activities (including income and expenditure account), the statement of cash flows for the year then ended; and the notes to the financial statements.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Independence**

We remained independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the charitable company's ability to continue as a going concern.

#### **Reporting on other information**

The other information comprises all of the information in the Directors' report and financial statements other than the financial statements and our auditors' report thereon. The trustees are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

# People's Postcode Trust

## Independent auditors' report to the members and trustees of People's Postcode Trust *(continued)*

### **Reporting on other information** *(continued)*

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

### **Directors' Report**

In our opinion, based on the work undertaken in the course of the audit the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and the Directors' Report has been prepared in accordance with applicable legal requirements. In addition, in light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we are required to report if we have identified any material misstatements in the Director's Report. We have nothing to report in this respect.

## **Responsibilities for the financial statements and the audit**

### **Responsibilities of the trustees for the financial statements**

As explained more fully in the Directors' Responsibilities set out on page 3, the trustees are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The trustees are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

### **Auditors' responsibilities for the audit of the financial statements**

We have been appointed as auditors under section 44(1) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

# People's Postcode Trust

## Independent auditors' report to the members and trustees of People's Postcode Trust (continued)

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### **Use of this report**

This report, including the opinions, has been prepared for and only for the charity's members and trustees as a body in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and the Companies Act 2006 and regulations made under those Acts (regulation 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended) and Chapter 3 of Part 16 of the Companies Act 2006) and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### **Other required reporting**

#### **Matters on which we are required to report by exception**

Under the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate and proper accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### **Entitlement to exemptions**

Under the Companies Act 2006 we are required to report to you if, in our opinion, the trustees were not entitled to: prepare financial statements in accordance with the small companies' regime; and take advantage of the small companies exemption from preparing a Strategic Report. We have no exceptions to report arising from this responsibility.



Lindsey Paterson (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
Glasgow

20/8/2018

# People's Postcode Trust

## Statement of financial activities (including income and expenditure account) for the year ended 31 December 2017

	Note	2017 General £	2017 Designated £	2017 Total £	2016 General £	2016 Designated £	2016 Total £
<b>Income &amp; endowments</b>							
Other trading activities	2	7,625,405	-	7,625,405	8,506,750	-	8,506,750
Income from investments	3	978	-	978	3,780	-	3,780
<b>Total income and endowments</b>		<b>7,626,383</b>	<b>-</b>	<b>7,626,383</b>	<b>8,510,530</b>	<b>-</b>	<b>8,510,530</b>
<b>Expenditure</b>							
Expenditure on raising funds	4	(5,317,856)	-	(5,317,856)	(6,175,396)	-	(6,175,396)
Expenditure on charitable activities	5	(2,449,292)	-	(2,449,292)	(2,307,613)	(20,000)	(2,327,613)
<b>Total expenditure</b>		<b>(7,767,148)</b>	<b>-</b>	<b>(7,767,148)</b>	<b>(8,483,009)</b>	<b>(20,000)</b>	<b>(8,503,009)</b>
<b>Net (expenditure)/income</b>		<b>(140,765)</b>	<b>-</b>	<b>(140,765)</b>	<b>27,521</b>	<b>(20,000)</b>	<b>7,521</b>
Transfers between funds		50,000	(50,000)	-	-	-	-
<b>Net movement in funds</b>		<b>(90,765)</b>	<b>(50,000)</b>	<b>(140,765)</b>	<b>27,521</b>	<b>(20,000)</b>	<b>7,521</b>
Fund balance brought forward		263,685	50,000	313,685	236,164	70,000	306,164
<b>Total funds carried forward</b>		<b>172,920</b>	<b>-</b>	<b>172,920</b>	<b>263,685</b>	<b>50,000</b>	<b>313,685</b>

All of the above results were derived from continuing activities.

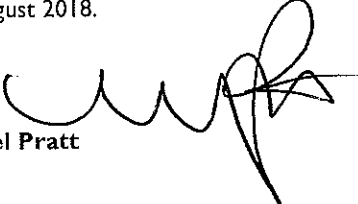
# People's Postcode Trust

## Balance sheet at 31 December 2017

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	Note	2017 £	2016 £
<b>Current assets</b>			
Debtors	8	40,035	271,545
Cash at bank and in hand		1,504,172	1,855,926
		<u>1,544,207</u>	<u>2,127,471</u>
<b>Creditors</b>			
Amounts falling due within one year	9	(1,371,287)	(1,813,786)
		<u>172,920</u>	<u>313,685</u>
<b>Net current assets</b>			
		<u>172,920</u>	<u>313,685</u>
<b>Accumulated funds</b>			
Unrestricted funds	10, 11	172,920	313,685
		<u>172,920</u>	<u>313,685</u>

These financial statements have been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006. Approved by the Board and authorised for issue on 20<sup>th</sup> August 2018.

  
Michael Pratt  
Chair

Company number: SC356549

# People's Postcode Trust

## Statement of cash flows for the year ended 31 December 2017

	2017	2017	2016	2016
	£	£	£	£
<b>Cash flows from operating activities</b>				
Net (expenditure)/income	(140,765)		7,521	
Income from investments	(978)		(3,780)	
Decrease/(increase) in debtors	231,510		(14,827)	
Increase/(decrease) in creditors	(442,499)		490,125	
Cash (used in)/provided by operating activities		(352,732)		479,039
<b>Cash flows from investing activities</b>				
Investment income	978		3,780	
Cash provided by investing activities		978		3,780
(Decrease)/Increase in cash and cash equivalents in the year		(351,754)		482,819
Cash and cash equivalents at the beginning of the year		1,855,926		1,373,107
<b>Total cash and cash equivalents at the end of the year</b>		<b>1,504,172</b>		<b>1,855,926</b>
<b>Cash and cash equivalents comprise:</b>				
Cash at bank		1,504,172		1,855,926

# People's Postcode Trust

## Notes to the financial statements

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### I Accounting policies

A summary of principal accounting policies, all of which have been applied consistently throughout the year and the preceding year is set out below.

#### Statement of Compliance

The financial statements have been prepared on a going concern basis in accordance with applicable accounting standards and under the historical cost convention. The charity is a Public Benefit Entity and a company limited by guarantee, incorporated in Scotland with the registered office as noted on page 1. The financial statements of People's Postcode Trust have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102"), the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended) and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

#### Going concern

These financial statements have been prepared on the going concern basis which assumes that the charity will continue its operations. There are no material uncertainties that exist or material changes in the way the charity operates and the Directors consider it appropriate to prepare financial statements on a going concern basis.

#### Income

Income is recognised when the charity has entitlement to the funds, when it is probable that the income will be received and the amount can be measured reliably. Donations, legacies and similar incoming resources are included in the year in which they are receivable, which is when the charity becomes entitled to the resource. Income from other trading activities include gross proceeds from the sale of Lottery tickets before deduction of up to 40% of proceeds for prizes and up to 30% for operations costs.

#### Expenditure

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation to pay for expenditure. All costs have been directly attributed to one of the functional categories of resources expended in the statement of financial activities.

#### Grants payable

Grants awarded are recognised in full in the year in which they are approved. Small Grants are not disclosed individually.

#### Expenditure on raising funds

The expenditure on raising funds consist of direct expenditure including prize monies as well as operational costs including marketing and PR.

#### Cash and cash equivalents

The Trust considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

# People's Postcode Trust

## Notes to the financial statements (continued)

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### 1 Accounting policies (continued)

#### Debtors

Trade and other debtors are recognised at the settlement amount due. Prepayments are valued at the amount prepaid net of any trade discounts due.

#### Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in a transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

#### Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

#### Fund accounting

Unrestricted funds are available for use at the discretion of the Directors in furtherance of the general objectives of the charity.

Designated funds are unrestricted funds earmarked by the Directors for particular purposes.

#### Operating leasing commitments

Rentals paid under operating leases are charged to the Statement of Financial Activities on a straight line basis over the period of the lease.

### 2 Other trading activities

	2017 £	2017 %	2016 £	2016 %
Total proceeds	7,625,405	100.0	8,506,750	100.0
Prizes	(3,050,162)	(40.0)	(3,402,700)	(40.0)
Operational costs	(2,261,883)	(29.7)	(2,764,694)	(32.5)
	<u>2,313,360</u>	<u>30.3</u>	<u>2,339,356</u>	<u>27.5</u>



# People's Postcode Trust

## Notes to the financial statements (continued)

3	Income from investments	2017 £	2016 £
	Bank interest	978	3,780
<hr/>			
4	Expenditure on raising funds	2017 £	2016 £
	Prizes	3,050,162	3,402,700
	Operational costs	2,261,883	2,764,694
	PR	2,991	3,478
	Gambling Commission	2,820	-
	Charity gala	-	4,524
<hr/>			
		5,317,856	6,175,396
<hr/>			
5	Expenditure on charitable activities	2017 £	2016 £
	Type of project		
	<b>Grants</b>		
	Small grants See page 17	2,361,340	2,024,441
	NSPCC Human Rights	-	100,000
	Place 2 Be Human Rights	-	100,000
<hr/>			
		2,361,340	2,224,441
<hr/>			
	<b>Support costs</b>		
	Cost recharges	66,137	62,795
	Insurance	896	1,273
	Travel and subsistence	3,813	5,942
	Subscriptions	1,681	964
	Printing, postage and stationery	1,116	6,116
	Consultancy fees	-	206
	Web development	6,293	14,990
	Charity workshops	446	-
	Bank charges	134	60
	Miscellaneous expenses	-	79
	Governance costs (note 6)	7,436	10,747
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		87,952	103,172
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		2,449,292	2,327,613
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# People's Postcode Trust

## Notes to the financial statements (continued)

### 5 Expenditure on charitable activities (continued)

233 projects were funded by the grants made (2016: 222) across the following geographical areas and funding themes. No grants were made to individuals.

<b>Geographical split of grants</b>	<b>No</b>	<b>£</b>
England	178	1,947,764
Scotland	26	256,617
Wales	29	179,850
Grant monies refunded	-	(22,891)
	<b>233</b>	<b>2,361,340</b>

<b>Funding themes</b>	<b>No</b>	<b>£</b>
Health	44	403,416
Human Rights	40	446,850
Poverty	149	1,533,965
Grant monies refunded	-	(22,891)
	<b>233</b>	<b>2,361,340</b>

Cost recharges include salary, property and office costs incurred by Postcode Lottery Limited which are recharged to the Trust under a Services Agreement.

### 6 Governance costs

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
Legal and professional fees	3,656	5,297
Audit fees	3,780	4,800
Charity workshops	-	650
	<b>7,436</b>	<b>10,747</b>

### 7 Staff costs

No Director received any remuneration during the year or the previous year.

No Director received reimbursement of expenses during the year for travel, accommodation and subsistence (2016: *£nil*). Directors' Indemnity Insurance costing £896 (2016: £1,273) was purchased during the year.

The charity has no employees. All services of individuals were obtained from Postcode Lottery Limited and invoiced to the charity. The amount attributable to key management personnel for their services during the year was £2,308 (2016: £2,660).

# People's Postcode Trust

## Notes to the financial statements (continued)

<b>8</b>	<b>Debtors</b>	<b>2017</b>	<b>2016</b>	
		£	£	
	Trade debtors	18,697	13,625	
	Other debtors	21,338	257,920	
	Prepayments and accrued income	-	-	
		<u>40,035</u>	<u>271,545</u>	
<b>9</b>	<b>Creditors</b>	<b>2017</b>	<b>2016</b>	
		£	£	
	Amounts falling due within one year:			
	Trade creditors	13,055	19,017	
	Other creditors	1,352,222	1,789,969	
	Accruals and deferred income	6,010	4,800	
		<u>1,371,287</u>	<u>1,813,786</u>	
<b>10</b>	<b>Analysis of net assets between funds</b>			
		<b>General</b>	<b>Designated</b>	<b>Total</b>
		<b>2017</b>	<b>2017</b>	<b>2017</b>
		£	£	£
	Current Assets	1,544,207	-	1,544,207
	Current Liabilities	(1,371,287)	-	(1,371,287)
	Total net assets at 31 December 2017	<u>172,920</u>	<u>-</u>	<u>172,920</u>
		<b>General</b>	<b>Designated</b>	<b>Total</b>
		<b>2016</b>	<b>2016</b>	<b>2016</b>
		£	£	£
	Current Assets	2,127,471	-	2,127,471
	Current Liabilities	(1,813,786)	-	(1,813,786)
	Total net assets at 31 December 2016	<u>313,685</u>	<u>-</u>	<u>313,685</u>

# People's Postcode Trust

## Notes to the financial statements (continued)

11	Accumulated funds	Unrestricted funds			Unrestricted funds		
		2017	2017	2017	2016	2016	2016
		General	Designated	Total	General	Designated	Total
	£	£	£	£	£	£	
	Balance brought forward	263,685	50,000	313,685	236,164	70,000	306,164
	Net (expenditure)/ income for the year	(140,765)	-	(140,765)	27,521	(20,000)	7,521
	Transfers	50,000	(50,000)	-	-	-	-
	<b>Balance carried forward</b>	<b>172,920</b>	<b>-</b>	<b>172,920</b>	<b>263,685</b>	<b>50,000</b>	<b>313,685</b>

Opening designated funds comprise £50,000 for a Public Affairs campaign. This was released back to unrestricted funds during 2017.

## 12 Related party transactions

Each Postcode Trust transfers up to 10% of the net proceeds from every lottery draw into a separate bank account which is held in the name of People's Postcode Trust. Support costs are then paid from this account and split between each of the Trusts. M Pratt, J Hills, and R Flett and A Connolly are also directors of Postcode Local Trust, Postcode Community Trust and Postcode Dream Trust. The value of funds transferred from these Trusts to PPT and costs paid by PPT on the Trusts' behalf is set out below:

	Opening balance due to/(from) PPT	Opening share of trade creditors	Transfer of net proceeds to PPT	Support costs paid on behalf of Trusts	Monies refunded by PPT to the Trusts	Trust's share of year end trade creditors	Closing balance due to/(from) PPT
	£	£	£	£	£	£	£
Local	(33,211)	11,615	(107,000)	93,452	31,056	(11,083)	(15,171)
Community	(31,155)	11,690	(107,000)	91,215	-	(11,644)	(46,894)
Dream	(37,005)	19,870	(73,484)	102,071	-	(21,966)	(10,604)

Postcode Lottery Limited is also considered to be a related party.

During 2017 £2,261,883 (2016: £2,764,694) was retained by Postcode Lottery Limited as their external lottery management fee.

A Services Agreement also exists between People's Postcode Trust and Postcode Lottery Limited, whereby staff costs and running expenses of the Trusts are paid by Postcode Lottery Limited. All staff are employed by Postcode Lottery Limited, and the total of these costs are recharged on a monthly basis. In the year to 31 December 2017 £66,137 (2016: £62,795) was due to Postcode Lottery Limited, with £10,447 (2016: £11,146) being outstanding at the year end.